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FACULTY OF MANAGEMENT SCIENCES

Prof. Dr. Muhammad Kamran Naqi Khan
Dean, Faculty of Management Sciences (FMS)
Hamdard Institute of Management Sciences
E-mail: dean.fms@hamdard.edu.pk

Mr. Rehan Shakoor
Director, Hamdard Institute of Management Sciences (KHI)
Phone: (92-21)34381418
E-mail: director.hims@hamdard.edu.pk

City Campus
Plot # 4 – A, Block – 6, P.E.C.H.S.
Near Nursery Flyover Main Sharah-e-Faisal, Karachi.
Phone: 9221-34381415 - 16

Islamabad Campus
23 – East, Fazal-ul-Haq Road, Blue Area, Islamabad.
Phone: 9251-2604387-89
Fax: 9251-2604386

DEGREE PROGRAMS

- BBA (4.0-Year) Degree Program
- MBA (1.5-Year) Degree Program
- MBA (2.5-Year) Degree Program
- MBA (3.5-Year) Degree Program
- MBA in Healthcare Management (2.5-Year) Degree Program
- MBA in Healthcare Management (3.5-Year) Degree Program
- MS Degree Program





Message by the Dean
Prof. Dr. Muhammad Kamran Naqi Khan

Hamdard Institute of Management Sciences provides good opportunities for students contemplating graduate and postgraduate study in business and management sciences. It is a place that prepares students to harness the requisite knowledge and skills which makes them competitive and socially responsible professionals. The Institute with qualified and competent faculty is committed to deploy its interactive teaching expertise using case methods and strengths of professional experts of the industry. This collective stream mechanism improves the concepts, understanding of the course of business studies and their valuable practical applications. This, in turn, enhances their capability to work in the changing business environment as well as take entrepreneurial initiatives.

For all postgraduate students, we have a team of research-active staff, who are capable in building research capacity of the students enrolled in the program. To assist you in this decision, I am fairly confident that this prospectus will provide useful insights to our programs; scholarships, campus facilities and research, as well as related information that may answer the questions you have about studying in our business school - HIMS-Hamdard University. Our team warmly invites you to HIMS with the confidence that your time here will be a learning and a rewarding experience.

Vision Statement

Hamdard Institute of Management Sciences (HIMS) will be a center of excellence, thriving, sustainable, national and broad-based business institution, to produce cutting edge leadership to meet the future challenges of dynamic, global and national market and build a better society.

Mission Statement

To achieve excellence and distinctiveness in business education and research that defines and responds to the needs of individuals and community.

To transform HIMS position as one of the best business schools in Pakistan.

To measure the performance and academic progress against international standards;

To deliver a rewarding experience to students through interactive, research-driven and experiential learning for prominent individual and professional achievement;

To enable faculty, staff and students to promote transcendental values in light of the vision of Shaheed Hakim Mohammed Said the founder of University.

Facilities

We provide financial support and affordable fee for bright students from varying socio-economic strata. HIMS is a not-for-profit entity and strives to provide quality education on subsidized basis.

New Location

Hamdard Institute of Management Sciences (HIMS) is centrally located on Shahrah-e-Faisal, PECHS, Block 6 and is easily accessible from most part of the metropolis.

Faculty

HIMS faculty has been carefully selected and represents diverse academic and research backgrounds. They are committed professionals and have the flair for imparting knowledge. During the course of study you will get the opportunity to interact with scholars, researchers, authors, and leading business professionals who will make sure that your theoretical understanding of business problems are improved by an awareness of real-world issues. HIMS' faculty is committed to bringing out the best from their students. Majority of HIMS faculty includes foreign MS / M. Phil's & PhDs.

HIMS Seminar Library

HIMS has a modern library with rich collection of books, periodicals, computer software, films, videotapes as well as company reports and case studies with digital library access and other informational tools. It contains latest books and journals in various areas of management sciences to facilitate the pedagogical requirements of the programs programsucted conducted at HIMS conducted at HIMS. The Seminar Library continuously adds

new books and journals to update available knowledge covering current developments. The Library receives publications from various national and international educational and research institutions/journals. The Library provides pleasant air-conditioned atmosphere for academic pursuits. Information retrieval is carried out through the Internet. Up-to-date databases are provided by commercial intelligence agencies. Bait al-Hikmah, the main library, contains more than half a million books, periodicals, journals and manuscripts. It provides further opportunities to students to study and expand their horizons of knowledge.



Computer Laboratories

The computer facilities at the campus offer extensive usage hours and state-of-the-art hardware and variety of software to make computing a real learning experience. The facilities comprise of networked PCs linked to a wide range of software, communication and print services. The campus has its own server room with intranet and Internet facilities.

Job Placements and Internships Opportunities

HIMS provides support to students and graduates for securing professional internships and employment. Internships are arranged at leading organizations, synchronizing our students with the business environment in corporate culture thereby facilitating their transition from academic to corporate world. Students going through internships are carefully mentored by the faculty. Their progress is monitored by the faculty and these experiences are discussed in subsequent classes on completion.

Our graduates are nurtured by the strong institutional vision of "In Pursuit of Excellence". The hallmark of Hamdard's value system enshrines honesty, loyalty and perseverance. With such professional caliber and leadership skills our graduates have proven their competence in diverse business environments like those of the Middle East, Europe and North America.

Photo-copying

Photo-copying facility is available for students at HIMS campus in order to cater the students need effectively.

Cafeteria

The HIMS University campus provide serene environment and offers places for students to relax and eat. The Cafeteria is located within the Institute where our scholars enjoy meals and have social interaction. The quality of food is of excellent standard to ensure health and wellbeing of all concerned.

Audio/Visual Facilities

The classrooms at HIMS are equipped with modern teaching facilities, including overhead projectors, videos, multimedia, software programs and models etc. which are an integral part of the classroom environment. The ambiance in classrooms is further enhanced through the presence of comfortable chairs the spacious air-conditioners, and well lighted rooms and laboratories.

Sports Activities

Galas, thrills, colors, excitement, and friendship all this and more make life on the campus blossom and smile all year around in scintillating activities. Extra-curricular activities are a way of life on regular basis. Our sports activities provide

a quality fitness and wellness milieu that motivates participants to engage in healthy recreational and competitive events.

Seminars, Guest Speaker Sessions and Workshops

HIMS encourages its students and faculty members to arrange seminars, Guest Speaker Sessions and workshops. Each department participates enthusiastically in these activities in which eminent scholars and corporate leaders are invited to share their experience with the faculty and students.

Provide Platform to Express

HIMS organize activities like debate/speech contests, poetry competitions, seminars, essay competitions, etc. It thus provides a podium to the students where they can express their views openly and improve their on-stage confidence and oral presentation skills. HIMS not only holds in-house functions but also prepares the students for participating in various events held in other institutions across Pakistan and abroad.

Girls' Common Room

To facilitate female students, HIMS has established a spacious and a comfortable common room. This space has been designed to give female students a place to relax, offer prayers, study, and have informal discussions in free time available.

Open Door Policy

HIMS maintains an open-door policy and encourage enquiry. We deeply care about the concerns and queries of our students and ensure quick and satisfactory resolution of their problems. Mentors, faculty members work closely with students and their parents/guardians to help them make the best choices, inside and outside the classroom.



Faculty of Management Sciences

Permanent Faculty

Prof. Dr. Syed Shabib-ul-Hasan

Vice Chancellor

Professor

Ph.D. (UoK), M.Sc (UK), MPA (UoK),
PGDEF (UoK)

Prof. Dr. Muhammad Kamran Naqi Khan

Professor & Dean

PhD., (HU-Pk), MBA and PGD- University
of Birmingham, UK

Visiting Scholar Kyoto University, Kyoto

Mr. Rehan Shakoor

Director

Ph.D. (ABD) MBA (IU) MPhil (IU)

Dr. Raja Muhammad Ali

Assistant Professor

Ph.D (UoK)

Dr. Rana Zeeshan Mubarak

Assistant Professor

Ph.D. (Malaysia)

Syed Luqman Hakim

Assistant Professor

MBA (UK), M.Sc. (UB), Ph.D. (in progress)

Mr. Aun Ali

Assistant Professor

ACMA

Mr. Shahid Naved

Assistant Professor

MS (HU), MBA (HU), MCS (Germany)

Ms. Shamaila Burney

Assistant Professor

MPhil (UoK), PhD (in Progress) ,

Research Scholar (GMU, USA)

Mr. Omer Ikram

Assistant Professor MS (U.K)

Mr. Hassaan Ahmed

Assistant Professor

MPA (UoK), MBA (U.K), Ph.D. (in progress)

Mr. Arif Kamal

Lecturer

MS (HU), MCS (KoU), Ph.D. (in
Progress)

Mr. Muhammad Nabeel Ashraf

Lecturer

MBA (UoK), Ph.D. (in progress)

Ms. Sehar Saeed

Lecturer

MBA (Iqra University)

Mr Fazal Rubbi

Lecturer

MBA (HU)

Visiting Faculty

Meritorious Prof. Dr. Abuzar Wajidi

Ph.D., FICM, LLB, MA

Dr. Faraz Ahmed Wajidi

Ph.D. (UoK), MPA (UoK)

Dr. Saima Malik

MPA (UoK), Ph.D. (UoK)

Dr. Mirza Jawwad Baig

Ph.D. (UoK)

Dr. Riaz Somroo

Ph.D.

Dr. Salma Durrani

Ph.D.

Dr. Ejaz Mohinuddin

Ph.D.

Dr. Ahmed Saeed

Ph.D.

Mr. Saad Bin Hilal

CA

Mr. Jawad Sadiq Dawood

MBA (UK)

Mr. Kenneth Henry

MBA (HU)

Mr. Anwar Ahmed

LLB, LLM (UoK)

Mr. Jawaid Ahmed

MBA

Mr. Agha Tauqeer

MBA (IU)

Mr. Nazeer Ali Shaikh

MBA

Mr. Faizullah Jawwad

MBA (HU)

Syed Jahangir Ali

MS (Scotland), MBA (BU), CHRP (NED),
DAIBP (IBP)

Syed Sohail Ahmed

FCMA, DAIBP (IBP), APA, AIPFM

Ms. Sofia Bano

MS (HU), PhD (in Progress)

Mr. Affaq

MBA (UK)

Mr. Faisal Mehdi Khan

MBA

Mr. Umair Ahmed Khokhar

IT Specialist

Mr. Waqas Imdad Ali

CA

Mr. Sumair Farooq

MBA (HU), PhD (in Progress)

Ms. Madiha Ashan

MPA (UoK) CHRP (PIQC, NED)
Fancy Group of Companies

Mr. Shuja-ul-Haq

MPA (UoK), MSc (UK), Certified PPA
Practitioner
HR Business Partner (UEP Wind)

Ms. Nida Khan

MBA (IU)

Pakistan Beverage Limited - Pepsi

Mr. Shamroze Khan

MBA (IoBM)

Unilever Pakistan

Mr. Salman Anwar Shimza

MBA (HU)

Academic Rules and Regulations

Students admitted to HIMS must abide by all academic and administrative rules, as approved or modified by HU/HIMS from time to time. All admissions are provisional and HIMS reserves the right to cancel admission of any student for indiscipline, violating rules, providing false information, manipulating the documents, or for any other reason. The students are required to adhere to the code of ethics and conduct for HIMS students.

Enrollment

The students will be considered on the rolls of the University after due enrollment. Duly filled in enrollment form along with necessary documents must be submitted in the office of the Deputy Registrar (Academics), through HIMS Office, within six weeks from the date of admission in any program at HIMS. A student who fails to do so will be liable to cancellation of admission without any refund of fees. Fresh enrollment shall be required for each degree program. The following documents are to be submitted along with the enrollment form:

- A copy of matriculation certificate along with the original. The later will be returned after verification.
- A copy of the pre-requisite certificates/diplomas/degrees along with the originals. The later will be returned after verification.
- Original marks sheet(s) of the requisite examination(s) to be retained by the University.
- Six recent photographs of 1" x 1" size.
- A copy of student's C.N.I.C. (Or father's C.N.I.C. along with form 'B' from students less than 18 years of age)

Students seeking admission on the basis of 'A' levels/'O' levels or degrees from foreign institution/universities are required to obtain and submit "Equivalence Certificate" from the Inter Board Committee of Chairmen Islamabad/Karachi in case of Matriculation, Intermediate. The equivalence certificate should be obtained from Higher Education Commission, Islamabad in case of graduation or masters.

Attendance

Punctuality and regular attendance in lectures and other course related work is necessary. A minimum of 75% attendance is compulsory in every course. From the date of commencement of a course, a maximum absent of 4 sessions in regular semester shall be allowed. Absences exceeding these limits will result in award of an 'F' grade in the respective course. In certain exceptional cases such as hospitalization, on production of suitable proof, the attendance requirement may be relaxed.

Teaching Methodology

A typical 3 credit hour course is delivered in 42-48 teaching hours including examinations, 3 hours per week, spread over roughly 16-18 lectures, assignments, seminars, research projects, guest speaker sessions and/or any other learning activity suited to the course as determined by the Course Instructor, in consultation with the Coordinator concerned and Director.

Course Load

The normal course load for every semester shall be followed as stated in the respective program offering in the prospectus. The Institute reserves the right to change the number and composition of the courses required for a degree program due to any reason.

Grading Scheme

A typical 3 credit-hour courses offered in all programs shall be evaluated on the following scheme:

Quizzes, Assignments etc.	30%
Mid-term Examination	30%
Final Examination	40%
Total	100%

Depending on special requirements of any course, the course instructor may prescribe a different scheme of evaluation with the approval of the Director. Students shall not be allowed to take examinations: (a) if they fail to produce I.D. Cards in the Midterm Examination and Admit Cards (issued by Academic Office after all necessary clearances) in the Semester Final Examination and / or (b) if they are defaulting in payment of fee or they have not completed Enrollment formalities.

Dropping/Changing a Course

A student may apply to drop/change a course within the first two weeks from the start of the semester / course in a regular semester. Students are not encouraged to drop more than one course in a semester. A written permission shall be required on the prescribed "Course Drop Form" with "No Objection" from the Course Instructor and recommendation of the Coordinator concerned. The fee paid for such course shall not lapse and accounted for later. However, a course taken in summer semester or on weekends cannot be dropped

Withdrawal from a Course

A student may apply for withdrawal from a course within 15 weeks of start of session, in a regular semester. A written permission from the Director shall be required on the prescribed "Course Withdrawal Form" with "No Objection" from the Course Instructor and recommendation of the Coordinator concerned. Withdrawal from a course taken in summer semester must be applied for one week before the final examination. The students allowed withdrawal will not be awarded 'F' in the course and the course will not be counted for purposes of calculating GPA/CGPA. The fee paid for such course shall not be refunded.

Incomplete Course

A student who has completed all attendance requirements in a course and taken all class tests and quizzes with a minimum of 50% marks in the semester work and fails to appear in the semester final examination due to any genuine reason may apply for 'incomplete' in the course on the joint recommendation of the Course Instructor and the Coordinator concerned. After the approval of the Director, the student shall be granted 'I' which will not count towards calculation of SGPA or CGPA. The student must apply for conversion and shall be given an examination paper of 40 marks within six weeks from the date of the final examination of that course, failing which the 'I' will be converted to an 'F'.

Dropping a Semester

A student may be permitted to drop a maximum of two semesters for genuine reasons during a degree program. The period of discontinuation shall be included in the validity period of his/her enrollment

Promotion to the Next Higher Semester A minimum CGPA of 1.8 is required for promotion. However, the students with a CGPA less than 2.5 will be on probation. The student who fails/drops/withdraws four or more courses will not be promoted. If a student fails to achieve CGPA of 1.8 in name shall be removed from the rolls of the University.

Eligibility for Award of Degree

Students are required to obtain a minimum cumulative grade point average (CGPA) of 2.5 out of 4.0 to earn any degree, as per rules. The students with a CGPA of less than 2.5 shall be required to improve by repeating in full the courses with a 'C' grade to fulfill the eligibility requirements.

Promotion from BBA 4-Years to MBA

BBA students with deficiencies / CGPA less than 2.5 shall not be eligible for promotion to MBA. They shall be required to remove deficiencies / Improve CGPA.

Improvement of CGPA

Students having CGPA of less than 3.0 may be permitted to repeat only those courses in which they have earned 'C' Grade. Such courses may be taken in a regular semester, Weekend or Summer Program on payment of requisite course fee. Permission to repeat a course shall be given only once. If a student fails or gets a poorer result in subsequent attempt, his / her previous result shall hold good.

Migration and Transfer of Credits

Students seeking admission on advanced standing basis are allowed exemption for similar courses passed in at least 'B' grade from recognized / Chartered institutions provided they also fulfill the basic admission criteria for the relevant degree program and on payment requisite fee for Migration / Exemption. The equivalence of course outlines shall be determined by the concerned Committee, N.O.C / Clearance from the Institute / University is required to be submitted by the student to get admission at HIMS. If a foreign citizen migrates from abroad, he from the relevant Ministry of the Government of Pakistan.

Exemption in a course shall be allowed only if the course contents match at least 80% with the corresponding course at HIMS. Migration from a recognized Institute / University shall be allowed only if the student has completed at least one semester at the parent Institute / University. It is also to be incumbent upon the students to complete at least 50% of his / her course work at HIMS.

Transfer of credit(s) in similar course(s) passed by a student is allowed only if he/she has transferred from a constituent or affiliated institution of Hamdard University.

Maximum Course Load

Maximum course load shall be determined on the basis of CGPA of the student. A minimum CGPA of 2.5 is mandatory for the award of a degree. Repeating / improving grade / dropping a course or semester / incomplete / taking courses from other campuses of this University shall disqualify the student for award of positions / medals.

Internship

At least one, 6-8 week internship is mandatory for the award of BBA, BBS and MBA degree. These internships can be arranged /allowed during summer and / or any other convenient time. The concerned Coordinator, on the basis of reports from the organizations served, evaluates the internees.

**Degree Programs
BBA (4.0-Year) Degree Program**

Design Summary

1	Normal Duration	4.0-Year (8-Semester)
2	Total Credit Hours	138 CHs
3	Total Number of Courses	44 Courses (3 CHs each) and a Research Project (6 CHs)
4	Entry Requirement	12-year education (with minimum 2nd Division), HIMS GAT (with minimum 50% marks) and Selection Interview (satisfactory)

Freshmen: Semester-1

Course Code	Course Title	Cr. Hrs.	Prerequisite
SSC311	Study Skills	3-0	None
SSC312	Freshmen English-I	3-0	None
MIS313	Information Technology in Business	3-0	None
SSC314	Psychology	3-0	None
MTS315	Mathematics-I	3-0	None
SSC316A/B	Islamic Studies/Ethics	3-0	None
Total Credits		18-0	

Freshmen: Semester-2

Course Code	Course Title	Cr. Hrs.	Prerequisite
MGT321	Introduction to Business	3-0	None
SSC322	Freshmen English-II	3-0	SSC312
ECO323	Macroeconomics	3-0	None
SSC324	Sociology	3-0	None
MTS325	Mathematics-II	3-0	MTS315
SSC326	Pakistan Studies	3-0	None
Total Credits		18-0	

Sophomore: Semester-3

Course Code	Course Title	Cr. Hrs.	Prerequisite
ACC411	Principles of Accounting	3-0	None
MGT412	Business English	3-0	SSC312
SSC413	Foreign Language (Arabic/Chinese/French/Germen)	3-0	None
SSC414	History of Ideas	3-0	None
SSC415	Logic	3-0	None

Sophomore: Semester-4

Course Code	Course Title	Cr. Hrs.	Prerequisite
FIN421	Introduction to Business Finance	3-0	None
MGT422	Oral Communication & Presentation Skills	3-0	None
SCI423	Environmental Science	3-0	None
MIS424	Information Systems	3-0	MIS313
MGT425	Business Ethics	3-0	None
SSC426	Media Studies	3-0	None
Total Credits		18-0	

Junior: Semester-5

Course Code	Course Title	Cr. Hrs.	Prerequisite
ACC511	Financial Accounting	3-0	ACC411
MGT512	Principles of Management	3-0	None
MKT513	Principles of Marketing	3-0	None
MTS517	Descriptive Statistics	3-0	None
ECO518	Microeconomics	3-0	None
MGT516	Business Communication	3-0	MGT412
Total Credits		18-0	

Junior: Semester-6

Course Code	Course Title	Cr. Hrs.	Prerequisite
ACC521	Cost & Management Accounting	3-0	ACC511
MGT522	Human Resource Management	3-0	MGT512
MKT523	Marketing Management	3-0	MKT513
MTS524	Statistical Inference	3-0	MTS517
FIN525	Financial Management	3-0	FIN421
MGT526	Operations Management	3-0	MGT512
Total Credits		18-0	

Senior: Semester-7			
Course Code	Course Title	Cr. Hrs.	Prerequisite
MGT611	Organizational Behavior	3-0	MGT512
MGT612	Business Research Methods	3-0	MTS524
LAW613	Business Law	3-0	None
xxx6xx	Elective-I	3-0	As per elective
xxx6xx	Elective-II	3-0	As per elective
xxx6xx	Elective-III	3-0	As per elective
	Total Credits	18-0	

Senior: Semester-8			
Course Code	Course Title	Cr. Hrs.	Prerequisite
MGT621	Business Policy	3-0	MKT523, MGT522, FIN525
MGT622	Entrepreneurship	3-0	MGT512
xxx6xx	Elective-IV	3-0	As per elective
PRJ623	Research Project	3-3	MGT612
	Total Credits	12-3	
		135-3	

Internship: Six to eight week supervised internship.

Degree Awarding CGPA: Completion of the prescribed course work with the minimum degree awarding CGPA (2.5 out of 4.0).

MBA (1.5-Year) Degree Program

Design Summary		
1	Normal Duration	1.5-Year (3-Semester)
2	Total Credit Hours	30 CHs
3	Total Number of Courses	10 Courses (3 CHs each) OR 8 Courses (3 CHs each) and a Thesis (6 CHs)
4	Entry Requirement	16-year business education (with minimum 2nd Division), HIMS GAT/ NTS GAT (with minimum 50% marks) and Selection Interview (satisfactory)

Semester-1			
Course Code	Course Title	Cr. Hrs.	Prerequisite
FIN711	Strategic Finance	3-0	None
MKT712	Strategic Marketing	3-0	None
MGT714	Advanced Research Methods	3-0	None
xxx7xx	Elective-I	3-0	As per elective
Total Credits		12-0	

Semester-2			
Course Code	Course Title	Cr. Hrs.	Prerequisite
MGT721	Advanced Strategic Management	3-0	None
MGT722	Leadership and Change	3-0	None
xxx7xx	Elective-II	3-0	As per elective
xxx7xx	Elective-III	3-0	As per elective
Total Credits		12-0	

Semester-3			
Course Code	Course Title	Cr. Hrs.	Prerequisite
xxx7xx	Elective-IV	3-0	As per elective
xxx7xx	Elective-V	3-0	As per elective
THE730	Thesis*	6-0	
Total Credits		6-0	
		30-0	

* Students opting for thesis shall be required to follow the MS coursework in semester-2.

Internship: Six to eight week supervised internship.

Degree Awarding CGPA: Completion of the prescribed course work with the minimum degree awarding CGPA (2.5 out of 4.0).

MBA (2.5-Year) Degree Program

Design Summary		
1	Normal Duration	2.5-Year (5-Semester)
2	Total Credit Hours	66 CHs
3	Total Number of Courses	22 Courses (3 CHs each) OR 20 Courses (3 CHs each) and a Thesis (6 CHs)
4	Entry Requirement	16-year non business education (with minimum 2nd Division), HIMS GAT/ NTS GAT (with minimum 50% marks) and Selection Interview (satisfactory)

Semester-1			
Course Code	Course Title	Cr. Hrs.	Prerequisite
ACC511	Financial Accounting	3-0	None
MGT512	Principles of Management	3-0	None
MKT513	Principles of Marketing	3-0	None
MTS514	Business Maths & Stats	3-0	None
ECO515	Business Economics	3-0	None
MGT516a	Business Communication	3-0	None
Total Credits		18-0	

Semester-2			
Course Code	Course Title	Cr. Hrs.	Prerequisite
ACC521	Cost & Management Accounting	3-0	ACC511
MGT522	Human Resource Management	3-0	MGT512
MKT523	Marketing Management	3-0	MKT513
MTS524	Statistical Inference	3-0	MTS514
FIN421	Introduction to Business Finance	3-0	None
MGT526	Operations Management	3-0	MGT512
Total Credits		18-0	

Semester-3			
Course Code	Course Title	Cr. Hrs.	Prerequisite
MKT712	Strategic Marketing	3-0	MKT523
FIN525	Financial Management	3-0	FIN421
MGT714	Advanced Research Methods	3-0	MTS524
xxx7xx	Elective-I	3-0	As per elective

Semester-4			
Course Code	Course Title	Cr. Hrs.	Prerequisite
MGT721	Advanced Strategic Management	3-0	MKT523, FIN525
MGT722	Leadership and Change	3-0	MGT522
FIN711	Strategic Finance	3-0	MGT512
xxx7xx	Elective-II	3-0	FIN525
Total Credits		12-0	As per elective

Semester-5			
Course Code	Course Title	Cr. Hrs.	Prerequisite
Xxx7xx	Elective-III	3-0	As per elective
Xxx7xx	Elective-IV	3-0	As per elective
THE730	Thesis*	6-0	
Total Credits		6-0	
		66-0	

* Students opting for thesis shall be required to follow the MS coursework in semester-4.

Internship: Six to eight week supervised internship.

Degree Awarding CGPA: Completion of the prescribed course work with the minimum degree awarding CGPA (2.5 out of 4.0).

MBA (3.5-Year) Degree Program

Design Summary		
1	Normal Duration	3.5-Year (7-Semester)
2	Total Credit Hours	96 CHs
3	Total Number of Courses	32 Courses (3 CHs each) OR 30 Courses (3 CHs each) and a Thesis (6 CHs)
4	Entry Requirement	14-year education (with minimum 2nd Division), HIMS GAT/ NTS GAT(with minimum 50% marks) and Selection Interview (satisfactory)

Semester-1			
Course Code	Course Title	Cr. Hrs.	Prerequisite
ACC511	Financial Accounting	3-0	None
MGT512	Principles of Management	3-0	None
MKT513	Principles of Marketing	3-0	None
MTS514	Business Maths & Stats	3-0	None
ECO515	Business Economics	3-0	None

Semester-2			
Course Code	Course Title	Cr. Hrs.	Prerequisite
ACC521	Cost & Management Accounting	3-0	ACC511
MGT522	Human Resource Management	3-0	MGT512
MKT523	Marketing Management	3-0	MKT513
MTS524	Statistical Inference	3-0	MTS514
FIN421	Introduction to Business Finance	3-0	None
MGT526	Operations Management	3-0	MGT512
Total Credits		18-0	

Semester-3			
Course Code	Course Title	Cr. Hrs.	Prerequisite
MGT611	Organizational Behavior	3-0	MGT512
MGT612	Business Research Methods	3-0	MTS524
LAW613	Business Law	3-0	None
FIN525	Financial Management	3-0	FIN421
xxx6xx	Elective-I	3-0	As per elective
Total Credits		15-0	

Semester-4			
Course Code	Course Title	Cr. Hrs.	Prerequisite
MGT621	Business Policy	3-0	MKT523, MGT522, FIN525
MGT622	Entrepreneurship	3-0	MGT512
MIS 623	Management Information Systems	3-0	None
xxx6xx	Elective-II	3-0	As per elective
xxx6xx	Elective-III	3-0	As per elective
Total Credits		15-0	

Semester-5			
Course Code	Course Title	Cr. Hrs.	Prerequisite
FIN711	Strategic Finance	3-0	FIN525
MKT712	Strategic Marketing	3-0	MKT523
MGT714	Advanced Research Methods	3-0	MGT612
xxx7xx	Elective- IV	3-0	As per elective
Total Credits		12-0	

Semester-6			
Course Code	Course Title	Cr. Hrs.	Prerequisite
MGT721	Advanced Strategic Management	3-0	MKT523, FIN525, MGT522
MGT722	Leadership and Change	3-0	MGT512
xxx7xx	Elective-V	3-0	As per elective
xxx7xx	Elective-VI	3-0	As per elective
Total Credits		12-0	

Semester-7			
Course Code	Course Title	Cr. Hrs.	Prerequisite
Xxx7xx	Elective-VII	6-0	As per elective
Xxx7xx	Elective-VIII		As per elective
THE730	Thesis		
Total Credits		6-0	
		96-0	

* Students opting for thesis shall be required to follow the MS coursework in semester-6.

Internship: Six to eight week supervised internship.

Degree Awarding CGPA: Completion of the prescribed course work with the minimum degree awarding CGPA (2.5 out of 4.0).

MBA in Healthcare Management (2.5-Year) Degree Program

Design Summary		
1	Normal Duration	2.5-Year (5-Semester)
2	Total Credit Hours	66 CHs
3	Total Number of Courses	22 Courses (3 CHs each)
4	Entry Requirement	16-year non business education (with minimum 2nd Division), HIMS GAT/ NTS GAT (with minimum 50% marks) and Selection Interview (satisfactory)

Semester-1			
Course Code	Course Title	Cr. Hrs.	Prerequisite
ACC511	Financial Accounting	3-0	None
MGT515	Healthcare Management	3-0	None
MKT513	Principles of Marketing	3-0	None
MTS514	Business Maths & Stats	3-0	None
ECO519	Healthcare Economics	3-0	None
MGT516	Business Communication	3-0	None
Total Credits		18-0	

Semester-2			
ACC521	Healthcare Cost Management & Control	3-0	ACC511
MGT522	Human Resource Management	3-0	MGT515
MKT523	Marketing Management	3-0	MKT513
MTS529	Bio Statistics	3-0	MTS514
FIN525	Financial Management	3-0	None
MGT529	Operational Management in Healthcare	3-0	MGT515
Total Credits		15-0	

Semester-3			
FIN711	Strategic Finance	3-0	FIN525
MKT719	Healthcare Strategic Marketing	3-0	MKT523
MGT718	Strategic Management of Health Services	3-0	MKT523, MGT522, FIN525
MGT719	Leading Teams in Healthcare Organizations	3-0	MGT515
Total Credits		12-0	

Semester-4			
MGT721	Healthcare Performance Management	3-0	MGT718
HCM721	Health Program Evaluation	3-0	MGT515
HCM722	Health Policy and Planning	3-0	ECO519
HCM723	Bio Ethics	3-0	None
Total Credits		12-0	

Semester-5			
HCM731	Healthcare Law and Regulations	3-0	None
MGT731	Organizational Conflict, Negotiations and Dispute Resolution	3-0	MGT522
Total Credits		6-0	
Total Credits		66-0	

Internship: Six to eight week supervised internship in a healthcare organization. Students already having more than two months' work experience at a healthcare institution may claim exemption from the internship, provided they produce an experience certificate from their employer

Degree Awarding CGPA: Completion of the prescribed course work with the minimum degree awarding CGPA (2.5 out of 4.0).

Exemptions: Students having passed a Post-Graduate Diploma or Certificate Course(s) from HIMS may claim credit transfer in the reciprocal course(s); provided that the total number of credit transfers does not exceed 50% of the total courses (11 of 22). Credit transfers may be allowed for the reciprocal courses (having same course code, course title and course contents) passed with minimum B grade.

MBA in Healthcare Management (3.5-Year) Degree Program

Design Summary		
1	Normal Duration	3.5-Year (7-Semester)
2	Total Credit Hours	96 CHs
3	Total Number of Courses	32 Courses (3 CHs each)
4	Entry Requirement	14-year education (with minimum 2nd Division), HIMS GAT/ NTS GAT (with minimum 50% marks) and Selection Interview (satisfactory)

Semester-1			
Course Code	Course Title	Cr. Hrs.	Prerequisite
ACC511	Financial Accounting	3-0	None
MGT515	Healthcare Management	3-0	None
MKT513	Principles of Marketing	3-0	None
MTS514	Business Maths & Stats	3-0	None
ECO519	Healthcare Economics	3-0	None
MGT516	Business Communication	3-0	None
Total Credits		18-0	

Semester-2			
ACC521	Healthcare Cost Management & Control	3-0	ACC511
MGT522	Human Resource Management	3-0	MGT515
MKT523	Marketing Management	3-0	MKT513
MTS529	Bio Statistics	3-0	MTS514
FIN525	Financial Management	3-0	None
MGT529	Operational Management in Healthcare	3-0	MGT515
Total Credits		18-0	

Semester-3			
MGT611	Organizational Behavior	3-0	MGT515
MGT612	Business Research Methods	3-0	MTS529
LAW613	Business Law	3-0	None
xxx6xx	Elective	3-0	As per elective
xxx6xx	Elective	3-0	As per elective

Semester-4			
MGT621	Business Policy	3-0	MKT523, MGT522, FIN525
MGT622	Entrepreneurship	3-0	MGT512
MIS623	Management Information Systems	3-0	None
xxx6xx	Elective	3-0	As per elective
xxx6xx	Elective	3-0	As per elective
Total Credits		15-0	

Semester-5			
FIN711	Strategic Finance	3-0	FIN525
MKT719	Healthcare Strategic Marketing	3-0	MKT523
MGT718	Strategic Management of Health Services	3-0	MKT523, MGT522, FIN525
MGT719	Leading Teams in Healthcare Organizations	3-0	MGT515
Total Credits		12-0	

Semester-6			
MGT721	Healthcare Performance Management	3-0	MGT718
HCM721	Health Program Evaluation	3-0	MGT515
HCM722	Health Policy and Planning	3-0	ECO519
HCM723	Bio Ethics	3-0	None
Total Credits		12-0	

Semester-7			
HCM731	Healthcare Law and Regulations	3-0	None
MGT731	Organizational Conflict, Negotiations and Dispute Resolution	3-0	MGT522
Total Credits		6-0	
		96-0	

Internship: Six to eight week supervised internship in a healthcare organization. Students already having more than two months' work experience at a healthcare institution may claim exemption from the internship, provided they produce an experience certificate from their employer.

Degree Awarding CGPA: Completion of the prescribed course work with the minimum degree awarding CGPA (2.5 out of 4.0).

Exemptions and Credit Transfers: Students having passed a Post-Graduate Diploma or Certificate Course(s) from HIMS may claim credit transfer in the reciprocal course(s); provided that the total number of credit transfers does not exceed 50% of the total courses (16 of 32). Credit transfers may be allowed for the reciprocal courses (having same course code, course title and course contents) passed with minimum B grade.

MS Degree Program

Design Summary		
1	Normal Duration	2-Year (3/4-Semester)
2	Total Credit Hours	30CHs
3	Total Number of Courses	8 Courses (3 CHs each) and a Thesis (6 CHs)
4	Entry Requirement	16-year business education (with minimum 50% marks), NTS GAT(with minimum 50% marks) and Selection Interview (satisfactory)

Semester-1			
Course Code	Course Title	Cr. Hrs.	Prerequisite
FIN711	Strategic Finance	3-0	FIN525
MKT712	Strategic Marketing	3-0	MKT523
MTS713	Advanced Quantitative Analysis	3-0	MTS524
MGT714	Advanced Research Methods	3-0	MTS524
Total Credits		12-0	

Semester-2			
MGT721	Advanced Strategic Management	3-0	MKT523, FIN525
MGT722	Leadership and Change	3-0	MGT522, MGT512
Xxx7xxx	IS for Publication-I/Elective	3-0	None
Xxx7xxx	IS for Publication-II/Elective	3-0	None
Total Credits		12-0	

Semester-3/4			
THE730	Thesis	6-0	Prescribed Course work
Total Credits		6-0	
		30-0	

Degree Awarding CGPA: Completion of the prescribed course work with the minimum degree awarding CGPA (2.5 out of 4.0).

MS Degree Program

Design Summary		
1	Normal Duration	3-Year (5/6-Semester)
2	Total Credit Hours	66CHs
3	Total Number of Courses	20Courses (3 CHs each) and a Thesis (6 CHs)
4	Entry Requirement	16-year non business education (with minimum 50% marks), NTS GAT(with minimum 50% marks) and Selection Interview (satisfactory)

Pre-MS Semester-1			
Course Code	Course Title	Cr. Hrs.	Prerequisite
ACC511	Financial Accounting	3-0	None
MGT512	Principles of Management	3-0	None
MKT513	Principles of Marketing	3-0	None
MTS514	Business Maths & Stats	3-0	None
ECO515	Business Economics	3-0	None
SSC516	Business Communication	3-0	None
Total Credits		18-0	

Pre-MS Semester-2			
ACC521	Cost & Management Accounting	3-0	ACC511
MGT522	Human Resource Management	3-0	MGT512
MKT523	Marketing Management	3-0	MKT513
MTS524	Statistical Inference	3-0	MTS514
FIN525	Financial Management	3-0	ACC511
MGT526	Operations Management	3-0	MGT512
Total Credits		18-0	

MS Semester-1			
FIN711	Strategic Finance	3-0	FIN525
MKT712	Strategic Marketing	3-0	MKT523
MTS713	Advanced Quantitative Analysis	3-0	MTS524
MGT714	Advanced Research Methods	3-0	MTS524
Total Credits		12-0	

MS Semester-2			
MGT721	Advanced Strategic Management	3-0	MKT523, FIN525
MGT722	Leadership and Change	3-0	MGT522, MGT512
Xxx7xxx	IS for Publication-I/Elective	3-0	None
Xxx7xxxa	IS for Publication-II/Elective	3-0	None
Total Credits		12-0	

MS Semester-3/4			
THE730	Thesis	6-0	Prescribed Course Work
Total Credits		6-0	
		66-0	

Degree Awarding CGPA: Completion of the prescribed course work with the minimum degree awarding CGPA (2.5 out of 4.0).

List of Electives – HIMS

Electives – level 600

MANAGEMENT		
MGT631	Small Business Management	03
MGT632	Negotiation Skills	03
MGT633	Comparative Management	03
MGT634	International Business Management	03
MGT635	Public Sector Management	03
MGT636	Hotel Management	03
MGT637	Total Quality Management	03
MGT638	Knowledge Management	03
MGT639	Crisis Management	03
MGT640	NGOs Management	03
MGT641	Environmental Management	03
MGT642	Project Management	03
MGT643	Corporate Social Responsibility	03
MGT644	Family Business Management	03
MGT645	Social Entrepreneurship	03
MGT646	Corporate Entrepreneurship	03
MGT647	Leadership Communication	03
MGT648	Managing Sport and Entertainment	03

PROJECT MANAGEMENT		
PJM631	Project Management	03
PJM632	Sustainability Fundamentals for Project Managers	03
PJM633	Introduction to Project Scheduling	03
PJM634	Project Procurement Management	03
PJM635	Evolving as Project Leader	03
PJM636	Introduction to Advanced Scheduling	03
PJM637	Managing Projects in a Dynamic Environment	03
PJM638	Project Risk Management	03
PJM639	Project Communications Management	03
PJM640	MS Project: Creating and Managing Projects	03
PJM641	Project Management Processes	03
PJM642	Project Scope Management	03
PJM643	Project Time Management	03
PJM644	Project Cost Management	03
PJM645	Project Quality Management	03
PJM646	Project Stakeholder Management	03
PJM647	Project Human Resource Management	03
PJM648	Project Integration Management	03
PJM649	Project Life Cycle & Organization	03

SUPPLY CHAIN MANAGEMENT		
SCH631	Supply Chain Management	03
SCH632	Procurement Management	03
SCH633	Logistic Management	03
SCH634	Materials Management	03
SCH635	Effective Procurement	03
SCH636	Warehousing and Inventory Management	03
SCH637	Supply Chain Strategies	03
SCH638	International supply chain techniques	03
SCH639	Supply Chain Analysis	03
SCH640	Supply Chain Project Management	03
SCH641	Supply Chain Design and Strategy	03
SCH642	Packaging in Supply Chain Management	03
SCH643	Food Safety in Supply Chain Management	03
SCH644	Communication in Supply Chain Management	03

HUMAN RESOURCE MANAGEMENT		
HRM631	Management of Change	03
HRM632	Executive Personality Development	03
HRM633	Training and Development	03
HRM634	Leadership and Teamwork	03
HRM635	Job Analysis and Design	03
HRM636	Occupational Health & Safety	03
HRM637	Industrial Relations Management	03
HRM638	Human Resource Information System	03
HRM639	Industrial Relations Management	03
HRM640	Recruitment and Selection Techniques	03
HRM641	Performance Appraisal	03
HRM642	Salary and Compensation Management	03
HRM643	Organizational Development	03
HRM644	Employee & Labor Relations	03
HRM645	Workforce Planning and Employment	03
HRM646	Entrepreneurial Leadership	03
HRM 647	Developing cross cultural capabilities	03
HRM648	Preparing expatriates	03
HRM649	HR coaching	03
HRM650	Work force management and development	03
HRM 651	Workforce violation and discrimination management	03
HRM652	Human resource consultant	03
HRM653	Human resource information management	03
HRM654	Employee and employer relationship management	03
HRM655	Career Management	03

FINANCE AND ACCOUNTING		
ACC614	Advanced Cost & Management Accounting	03
ACC623	Accounting for Planning & Decision Making	03
FIN631	Project Evaluation	03
FIN632	Security Analysis and Investment	03
FIN633	Corporate Finance	03
FIN634	Working Capital Management	03
FIN635	Entrepreneurial Finance	03
FIN636	Islamic Modes of Financing	03
FIN637	Investment Analysis and Portfolio Management	03
FIN638	Insurance Management	03
FIN639	Capital Markets	03
FIN640	Auditing and Taxation	03
FIN641	International Finance	03
FIN642	Fixed Income Securities	03
FIN643	Risk Management	03
FIN644	Derivatives and Options	03
FIN645	Treasury and Fund Management	03
FIN646	Credit Evaluation and Risk Management	03
FIN647	Corporate Law	
FIN648	Taxation	03
ACC649	Financial Reporting	03
FIN650	Analysis of Financial Statements	03
FIN651	Financial Institution & Markets	03
FIN652	Real Estate Investments	03
FIN653	Behavioral Finance	03
FIN654	Financial Modeling	03

ENERGY MANAGEMENT		
MGE631	Energy Trading and Risk Management	03
MGE632	New and Renewable Energy Resources	03

INFORMATION TECHNOLOGY		
IT631	e-Business and Internet Business Models	03
IT632	Business Process Reengineering	03
IT633	Business Continuity Management	03
IT634	Certified Information System Auditor (CISA)	03
IT635	Management Support Systems	03
IT636	Knowledge Management Systems	03
IT637	IT Supported Project Management	03
IT638	IS Audit and Compliance	03
IT639	ERP-Customer Relationship Management	03
IT640	ERP-Supply Chain Management	03
IT641	ERP-Oracle Financials	03
IT642	ERP-Human Resource Management	03
IT643	Management Support Systems	03
IT644	Strategic IS Planning	03
IT645	Expert Systems	03
IT646	Business Software Applications	03
IT647	Seminar in IT	03
IT648	Business Intelligence	03
IT649	Multimedia Applications	03
IT650	Web Page Design	03
IT651	e-Commerce and e-Enterprise	03
IT652	Accounting Information Systems	03
IT653	IT in Research	03
IT654	IT in Education	03

MARKETING		
MKT631	Public Relations Management	03
MKT632	Sales Management	03
MKT633	Product Management	03
MKT634	Cyber Marketing	03
MKT635	Distribution Cost Analysis	03
MKT636	Advertising	03
MKT637	Marketing Research	03
MKT638	Services Marketing	03
MKT639	Tourism Marketing	03
MKT640	Rural Marketing	03
MKT641	Retailing/Retail Management	03
MKT642	Business to Business Marketing	03
MKT643	Direct Marketing	03
MKT644	Sales Promotion	03
MKT645	International Marketing	03
MKT646	Brand Management	03
MKT647	Personal Selling	03
MKT648	Export Marketing	03
MKT649	Integrated Marketing Communication	03
MKT650	Industrial Marketing	03
MKT651	Marketing of IT Products	03
MKT652	Media Marketing	03
MKT653	Marketing for Entrepreneurs	03
MKT654	Marketing of Financial Services	03
MKT655	Consumer Behaviour	03
MKT656	Dynamics of Distribution & Logistics	03
MKT657	Social Marketing	03
MKT658	Social Media Marketing	03
MKT659	Green Marketing	03
MKT660	Philanthropy Marketing Management	03
MKT661	Pricing strategy	03
MKT662	Internet marketing	03

HEALTH CARE AND PHARMACY MANAGEMENT		
MGH631	Hospital Management	03
MGH632	Human Resource Management in Healthcare	03
MGH633	Concepts of Primary Healthcare	03
MGH634	Marketing of Health Services	03
MGH635	Inventory Controls in Hospitals	03
MGH636	Epidemiology	
MGH637	Environmental Health Assessment and Monitoring	03
	Quality in Healthcare	03
MGH639	Financial Management of Health Services	03
MGH640	Managerial Accounting for Health Services	03
MGH641	Financial Management of Health Services	03
MGP642	Pharmaceutical Marketing	03
MGP643	Pharmaceutical Manufacturing / Globalization	03
MGP644	Economics and Management of Pharmaceutical Firm	03

EDUCATIONAL MANAGEMENT		
MED631	Education Management	03
MED632	School Improvement	03
MED633	Financial Management in Educational Institutions	03
MED634	Campus Management Solution	03
MED635	Educational Leadership & Management	03
MED636	Management of Higher Education Institutions	03
MED637	Issues in Higher Education in Pakistan	03

BANKING		
BNK631	Investment Banking	03
BNK632	Islamic Banking and Finance	03
BNK633	Management Accounting for Financial Services	03
BNK634	Musharika Management	03
BNK635	Mudariba Management	03
BNK636	Takaful Management	03
BNK637	Branch Banking	03
BNK638	Business Communication for Financial Services	03
BNK639	Financial System and Prudential Regulations	03
BNK640	Information Technology in Financial Services	03
BNK641	Accounting for Financial Services	03
BNK642	Credit, Financial Market & Operational Risk Management	03

ECONOMICS		
ECO631	Econometrics	03
ECO632	Development Economics	03
ECO633	Economic Development of Pakistan	03
ECO634	Monetary Economics	03
ECO635	Public Finance	03
ECO636	Comparative Economic Systems	03
ECO637	Managerial Economics	03
ECO638	Microfinance	03
ECO639	International Economics and Finance	03
ECO640	Development Economics in Global perspective	03
ECO641	Islamic Banking and Finance	03
ECO642	Economic Planning and Development	03
ECO643	Urban Economics and Planning	03

Electives – level 700

MANAGEMENT		
MGT731	Advanced Entrepreneurship	03
MGT732	Seminar in Management	03
MGT733	Operations Research	03
MGT734	Seminars in Business Communication	03
MGT735	Corporate Governance	03
MGT736	Qualitative Research in Business	03
MGT737	Corporate Strategy	03
MGT738	Business Strategy	03
MGT739	New Venture Creation	03

PROJECT MANAGEMENT		
PJM731	Nonlinear Programming in Project Management	03
PJM732	Probabilistic Optimization in Project Management	03
PJM733	Advanced Project Risk Management	03
PJM734	Advanced Evolving as Project Leader	03

HUMAN RESOURCE MANAGEMENT		
HRM731	Seminar in HRM	03
HRM732	Strategic Human Resource Management	03
HRM733	Advanced Recruitment & Selection	03
HRM734	Advanced Training & Development	03
HRM735	Talent Management	03
HRM736	Workforce Diversity	03
HRM737	HR professionals	03
HRM738	Managing equal opportunities	03
HRM739	Developing HR managers	03
HRM740	HR for change	03
HRM741	Developing HR standards and benchmarks	03
HRM742	Skills and confidence management	03
HRM743	Employee grooming	03

SUPPLY CHAIN MANAGEMENT		
SCH731	Supply Chain Risk Management	03
SCH732	Strategic Supply Chain Management	03
SCH733	Advanced Logistics Management	03
SCH734	International Supply Chain Techniques	03
SCH735	Supply Chain Transformation and Innovation	03
SCH736	Strategic Sourcing	03

FINANCE AND ACCOUNTING		
FIN731	Corporate Restructuring	03
FIN732	Buyouts & Acquisitions	03
FIN733	Venture Capital	03
FIN734	Financing Entrepreneurial Venture	03
FIN735	Tax Management	03
FIN736	International Financial Management	03
FIN737	Seminar in Finance	03
FIN738	Advanced Corporate Finance	03
FIN739	Business Financing Decisions	03
FIN740	Financial Econometrics	03
FIN741	Advanced Tax Management	03
ACC742	Advanced Financial Reporting and	03
ACC743	Advanced Accounting	03
ACC744	Advanced Cost Accounting	03
ACC745	Advanced Management Accounting	03
FIN746	Analysis of Pakistan stock markets	03
FIN747	Analysis of International Stock Markets	03
FIN748	Investing in Emerging Markets	03

ECONOMICS		
ECO731	Global Economics	03

INFORMATION TECHNOLOGY		
IT731	Online Consumer Behavior	03
IT732	Computational Advertisement	03
IT733	Computational Social Science	03
IT734	Modern Call Center Management	03
IT735	Bio-Informatics	
IT736	Enterprise Systems	03
IT737	Business Intelligence-Knowledge and Data Discovery	03
IT738	Health Informatics	03

MARKETING		
MKT731	Advanced Consumer Behaviour	03
MKT732	Advanced Marketing Research	03
MKT733	Seminar in Marketing	03
MKT734	Global / International Marketing	03
MKT735	Marketing Strategies in Emerging Markets	03
MKT736	Strategic Consumer Insight	03
MKT737	Strategic Media Marketing	03
MKT738	Strategic Brand Management	03
MKT739	Advanced Sales Management	03
MKT740	Advanced Sales Promotion	03
MKT741	Analysis for Market Planning and Decision Making	03
MKT742	Advanced Marketing Strategies	03

HEALTH CARE AND PHARMACY MANAGEMENT		
MGP731	Customer Satisfaction and Drug Management	03
MGP732	Pharmaceutical Marketing Global Perspective	03
MGH733	Medical Technology Evaluation	03
MGH734	Managing Physicians	03
MGH735	Malpractice and Medical Litigation	03
MGH736	Project Management in Healthcare	03

ENERGY MANAGEMENT		
MGE731	Renewable Energy Project Analysis	03
MGE732	Energy Environment Interface	03
MGE733	Green and Sustainable Development	03
MGE734	Global Energy Business	03

EDUCATIONAL MANAGEMENT		
MED731	Education Planning and Management	03
MED732	School Management	03
MED733	Strategic Business Communication in Higher Education	03
MED734	Quality Control in Higher Education	03

BANKING		
BNK731	Strategic Finance in Islamic Banking	03
BNK732	Islamic Corporate Finance	03
BNK733	Seminar in Islamic Banking	03
BNK734	Islamic Banking Product Development	03
BNK735	International Financial Trade & Treasury Management	03
BNK736	Agricultural Banking & Finance	03
BNK737	SME Banking & Finance	03
BNK738	Advanced Investment Banking	03

Functional Area Specialization:

Student selecting a major given below are expected to have completed their foundation stage. They can specialize in one of the following functional areas to complete the degree requirements.

Marketing:

Describing marketing practices to understand the scope of marketing and its actual value to the organization. This subject aims to clarify the reach of marketing practices and the nature of activities that marketer carryout.

Human Resource Management:

This subject provides the complete overview of HR functions, strategic HR management which enables you to take senior management responsibility in the field.

Finance:

It provides you to understand the management of funds. Incorporating the latest concepts and theories in the related field to the business world.

Healthcare Management:

It helps many graduates from medical or pharmaceutical background to enhance their managerial skills by adapting Health-care management. Especially designed for those who want to pursue their career in health-care related fields.

Supply chain Management:

This course will expose students to the challenges involved in managing supply chains and understand the complexity of inter-firm and intra-firm coordination. The supply chain is trending now a day and will become the vast field of tomorrow's world.

